



AIS actively engages with a wide range of stakeholders to facilitate outcomes that enhance vocational education and training (VET) opportunities. With 26+ years' experience in skills development, we provide world-class skills solutions to support careers, lifelong learning and build business capability.

We engage with a wide range of stakeholders. They include State, Territory and Federal governments, associations, peak bodies, and industry leaders to support and promote vocational skills development.



**Industry & Workforce Insights**

Using our in-house analytics and research capability we develop market leading industry sector outlooks harnessing international best practice and industry intelligence to support a future workforce.

**Industry Engagement and Promotion**

Engaging with industry and enterprise, enabling strategic opportunities to fortify our industry commitment in VET, providing thought leadership through whitepapers and facilitating workshops and short study programs to allow industry to experience and learn from other enterprises.

**Workforce Development Solutions**

Working with industry and government we build evidence based workforce development solutions to support current and emerging industry skills needs.

**Industry Training Package Development**

Collaborating with industry and its diverse stakeholders to develop Nationally Recognised Training Package products on behalf of Government. We support 11 Industry Reference Committees (IRCs) as a Skills Services Organisation (SSO) to develop priority training package products using our proven framework. These standards support training organisations to develop learning and assessment resources.



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The team at AIS is future focussed, agile and committed to making a real difference to people's lives and supporting the life-long learning continuum.

**Paul Walsh**  
Chief Executive Officer, AIS

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## WHAT WE DO

### Data Visualisation

This is how we 'make the complex simple' – from our research and data analysis we are able to present information in a dynamic and compelling format that provides insights and can be used to inform skills direction for a future workforce.

### Strategy

Supporting initiatives to deliver systemic skills change at local, regional, national and international levels by developing innovative workforce development and skills needs identification solutions in such areas as transport & logistics, human services, recovery resilience, and influencing industry direction on how the Australian workforce can adapt and prepare for a digital future.

### Sector Research & Analysis Insights

Producing leading edge, evidence-based industry outlooks that inform the priority skills for the future by identifying trends, challenges and opportunities across and within industry sectors.

### Engagement

We facilitate outcomes through consultation and engagement with a broad range of stakeholders including employers, industry bodies, regulators, unions, employees, training organisations, and government representatives.

### VET promotion

Engaging with employers, employees and new workforce entrants promoting VET qualifications to support career development and pathways.

### Thought leadership

Through the provision of whitepapers, articles, and submissions to inform industry, providing policy advice while monitoring industry and skills trends and issues across industries, regions and states and territories.

### Workforce Capacity Building

Building a five year roadmap to drive transformational change through skills development in the Vietnam transport and logistics industry, including practical actions to create a skilled and sustainable workforce in collaboration with industry, colleges, and Government.

### Skills Standards Framework

Building long-term workforce capability and capacity by designing fit for purpose skills standards frameworks through on the ground engagement, utilising our sector research and analysis insights to provide current, evolving and future skills needs for sectors, whole of industry, and global economies.

### Advisory & Guidance Services

Providing advice and guidance domestically and internationally on workforce development solutions, gender diversity and inclusion strategies, and specific industry skills solutions such as COVID-19 vaccination dispersal support.

### Governance & Secretariat

Providing high level secretariat services and oversight of governance arrangements for Industry Reference Committees, Technical Advisory Committees, Project Reference Groups and Expert Panels.

### Industry Training Packages

We consult and work with industry stakeholders to identify and close workforce skills gaps through the development of industry Training Packages. Our in-house technical expertise and best practice approaches ensure Training Package products are high quality.

### Stakeholder/Industry consultation

Establishing, facilitating, and engaging with 11 Industry Reference Committees (IRCs) made up of industry leaders who provide government with direction on the future of skills requirements for industry.

### Validation & Endorsement

AIS facilitates and supports Technical Advisory Committees (TACs) to ensure Training Packages accurately reflect the contemporary knowledge and skills needed by the workforce.

### Implementation Advice

Supporting training providers with expertise and advice to support Training Package product implementation.

For more information, please contact us at:  
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